



EVENTS - NEWS

VJETJET'S LEADERS HAD IMPRESSIVE SPEECHES AT THE VIETNAM PRIVATE SECTOR FORUM 2019



On May 2 in Hanoi, the opening ceremony of the 2019 Vietnam Private Sector Forum chaired by the Government and the Central Economic Committee attracted more than 5,000 guests and 2,000 economic experts, speakers and business leaders. Vietnam's largest Economic Forum was attended by the Prime Minister Nguyen Xuan Phuc, Vice President Dang Thi Ngoc Thinh, Head of Central Economic Committee Nguyen Van Binh, Deputy Prime Minister Truong Hoa Binh, Vice Chairman of National Assembly Phung Quoc Hien and nearly 50 members of the Party Central Committee including Ministers, Vice Ministers and leaders of provinces and cities. The leaders of the two biggest cities Secretary Nguyen Thien Nhan and Secretary Hoang Trung Hai also participated as honorable guests



In the Plenum session - Direct Dialogue session between Prime Minister Nguyen Xuan Phuc and business leaders with the theme "Developing the Vietnam private economy to become an important driving force of the Socialist-oriented market economy according to Resolution 10-NQ / TW of the 5th National Assembly Session 12 and Resolution 98-NQ / CP of the Government", Chairwoman Nguyen Thanh Ha enthusiastically shared and hoped for a bright future of Vietnam mainly from private sector and citizens. Madam Ha also shared that Vietjet was the first private airline in Vietnam and became the leading private business to invest in the aviation field under the recommendation of the Party and Government. Vietjet took off and brought changes to the Vietnam's aviation industry, giving millions of people the chance to travel on new and modern aircraft. Across the globe, Vietnam's aviation industry is known as an open and ready-to-integrate environment with the image of a modern and professional Vietjet. Through the Forum, Chairwoman Nguyen Thanh Ha also sent 3 remarkable proposals to the Government and the Central Economic Committee to make Vietnam becomes a tectonic, startup nation and promote the private sectors. Vietjet leaders also proposed that the Government should give priority to the development planning of overloaded terminals that are heavily affecting economic growth. To speed up the progress, it's recommended for private enterprises who have capacity to take part in airport infrastructure investment.

Concluding at the Forum, Chairwoman Nguyen Thanh Ha emphasized that private enterprises wish to be treated equally and fairly both in terms of administration as well as telecommunication to promote the entrepreneurial spirit of the society, the will of pioneering businesses.

UPGRADE THE AIRPORT INFRASTRUCTURE AND RELAX VISA POLICY ARE VIETNAMESE TOURISM'S KEY TO SUCCESS



In the Plenum session - Tourism, Vice President Dinh Viet Phuong made in-depth petitions on visa approval policies, e-visa solutions and improvement of aviation infrastructure. These are essential factors promoting Vietnam's tourism development. In the current context, Vice President Dinh Viet Phuong mentioned that the participation of private economy to invest in the development of aviation infrastructure should be promoted stronger and more practical to create airports with good service quality and competitive in the region. As a direct object of the airport services' utilization, Vietjet has provided 4 recommendations on aviation infrastructure.

Firstly, it is necessary to improve capacity, review the current planning as well as rebuild and deploy construction investment, following the strengthening of legal documents on investment in aviation infrastructure to create an equal investment environment with economic sectors. To formulate a mechanism of preferential treatment and reduction of administrative procedures in order to attract social resources to invest in aviation infrastructure. It is necessary to establish long-term planning of aviation structure system, with the participation of prestigious and experienced international consultants to ensure the independence and accuracy in the consulting work. Provide a general strategy for aviation development to 2030 and beyond.

VJETJET FEMALE LEADER TALKED ABOUT VIETNAMESE ASPIRATIONS, ELEVATING BUSINESSES AND THE COUNTRY



Also in the framework of the Vietnam Private Sector Forum 2019, as one of the 4 female leaders with an inspiring speech, Vice President Ho Ngoc Yen Phuong mentioned that the proportion of women in the field of advanced technology accounts for a small percentage but plays a decisive role. Out of a total of 3,850 employees, only about 34% are females, of which 4/14 are accountable managers: Chairwoman Nguyen Thanh Ha, Madam CEO Nguyen Thi Phuong Thao, Vice President Nguyen Thi Thuy Binh and Vice President-CFO Ho Ngoc Yen Phuong. Moreover, there are female pilots who are courageous, decisive in commanding the aircraft to conquer the sky, which is inherently the work that we often assume only men can do. The women have contributed to important decisions for Vietjet's success.

Besides the bravery and determination of individuals, Vietjet female leaders are also aware of the importance of spreading passionate and devoted fire to work for all employees. "Little Vietjet women who dare to dream big and make them come true with their own power". We expected Vietjet to become not just a carrier but a group providing consumer goods for customers. The year 2019 opens new opportunities and challenges, especially Vietnamese strong growth. With the journey of "Blossoming in the sky", we want to give the best to the passengers, to the members of Vietjet family, contribute values to the investors and the country.

VJETJET LAUNCHED 5 NEW ROUTES AT CAN THO INTERNATIONAL AIRPORT UNDER THE WITNESS OF PRIME MINISTER NGUYEN XUAN PHUC



On April 6, in Can Tho, Vietjet proudly announced the opening ceremony of 05 new routes at Can Tho International Airport including: Can Tho - Hai Phong, Can Tho - Vinh (Nghe An), Can Tho - Thanh Hoa, Can Tho - Nha Trang (Khanh Hoa) and Can Tho - Da Lat (Lam Dong). The event took place under the witness of the Prime Minister Nguyen Xuan Phuc and many other government's senior leaders.

The new routes are expected to be operated from April 26, 2019. With the introduction of these new routes, Vietjet will be the only airline with the most routes and most flights operated to and from Can Tho.

Chairwoman Nguyen Thanh Ha stated that: "With the advantage of expanding the flight network, I strongly believe that the new routes will not only create favorable conditions for people and visitors to travel safely and more convenient, but also will promote trade and contribute to the growth of investment in the region".

Prior to this occasion, Vietjet received the Honorary Medal of Can Tho City People's Committee for the contribution and investment at Can Tho Investment Promotion Conference. Vietjet and Can Tho City People's Committee also signed a MoU (Memorandum of Understanding) to establish cooperative relationships, promote trade, aviation, tourism and investment; create a basis for developing cooperative relationships to new heights.

Also at the ceremony, Vice Chairman Nguyen Thanh Hung thanked the Government, Prime Minister, Vietnam Fatherland Front and political-social organizations, ministries / central branches and Ministry of Transportation, City Party Committee - People's Committee of Can Tho City and provinces / cities, Leaders of Aviation Authority, Airport Corporation have always supported and accompanied Vietjet to become the motivation for Vietjet to develop strongly.

Vietjet has contributed to Can Tho Airport since its first establishment in 2014. During the peak period, the company operates up to 5 flights a day to Can Tho. Vietjet and Thai Vietjet have also combined with many travel agencies to create flights from Can Tho City to and from international destinations, serving tourism, travel and investment's demand.

CHAIRWOMAN OF THE VIETNAMESE NATIONAL ASSEMBLY NGUYEN THI KIM NGAN JOINED VIETJET AT CEREMONY IN TOULOUSE, FRANCE TO RECEIVE BRAND NEW A321NEO



On April 3, Vice President Dinh Viet Phuong, Vice President Do Xuan Quang along with the delegates received A321neo with registration number VN-A600 at Airbus's factory in Toulouse (France). Vietnamese National Assembly Chairwoman Nguyen Thi Kim Ngan along with her fellow dignitaries from the National Assembly attended the delivery ceremony.

Fitted with 230 comfy leather-covered seats and high-quality carpeting, the first five rows of Vietjet's spacious new A321neo have been especially designed to accommodate passengers who choose to fly Skyboss, the airline's premium service. The aircraft's interior also features a lively lighting system and a striking décor that combine to create a comfortable and refreshing ambience through the whole cabin.

Marking a milestone in this relationship, this A321neo is also the 60th aircraft that Vietjet received from Airbus, among a fleet of almost 80 aircraft that the airline is operating.

The visit of the delegation from National Assembly of Vietnam to the aircraft manufacturer's factory underscores the significant commitment of Vietnam's national leaders in supporting the development of the aviation industry at home and other affairs related to technology transfer and strategic cooperation within the industry. Vietjet is the pioneering airline that has been actively contributing to the development of domestic and regional aviation industry.

On April 4, Vice President Nguyen Duc Vinh welcomed the arrival of Airbus A321neo VN-A600 at Tan Son Nhat International Airport and completed the necessary inspection to put the aircraft into operation.

INVESTOR RELATIONS

SUCCESSFULLY HELD THE ANNUAL GENERAL SHAREHOLDERS' MEETING 2019



On April 19, 2019, Vietjet held the 2019 Annual General Meeting of Shareholders at the Unification Hall, Ho Chi Minh City.

The meeting was attended by Mr. Khuat Viet Hung - Vice President, National Traffic Safety Committee, Mr. Do Nga Viet - Union President of the Transportation Industry, Mr. Vo Huy Cuong - Deputy Director of Civil Aviation Administration of Vietnam, Mr. Le Nhi Nang - Director General cum Head of the Representative Office of the State Securities Commission in Ho Chi Minh City, Ms. Tran Anh Dao - Deputy General Director of Ho Chi Minh City Stock Exchange (HOSE) and representatives of consulting banks such as JP Morgan, Deutsche Bank, BNP Paribas, and securities companies, auditing companies and other Vietjet shareholders.

In 2018, Vietjet continued to record high and sustainable growth on all targets.

Vietjet has put into operation 16 new aircraft, with the lowest average age in the world of only 2.82 years. In 2018, Vietjet is the first airline in the region to operate the new generation A321neo aircraft with the ability to save fuel by up to 16%, contributing to reducing operating costs.

Throughout the year, Vietjet transported more than 23 million passengers with nearly 118,923 flights and 261 thousand hours of safe operation. With the load factor of 88.06% and technical reliability 99.64%, the flight safety indicators and ground operations are among the best in the Asia-Pacific region.

Vietjet has expanded its international flight network and improved service quality. In 2018, Vietjet opened 1 domestic flight route and 22 international routes

In 2019, with the expansion orientation to international networks, Vietjet aims to widen the network with more than 20 international routes and transports nearly 28 million passengers.

According to Vietjet's development orientation report, in the next 3 years, Vietjet aims to maintain its leading position in domestic transport with effective expansion of international routes, consider investment opportunities for infrastructure and terminals, technical service, ground, training, promote efficiency and competitive advantages.

Also at this meeting, Mr. Donal Joseph Boylan (born 1963) was elected as an independent Board Member for the 2017-2022 term. Mr. Boylan has more than 30 years of experience in the aviation and finance industry, and has experienced senior leadership in major institutions, listed companies in Europe and Hong Kong.

THE PROPORTION OF VIETJET'S INTERNATIONAL REVENUE REACHED TO 55% IN Q1/2019



Thanks to its continuously international flight network expansion in the first quarter, Vietjet's air transport revenue grew nearly 28% year on year. Air transport profit before tax reached to VND923 billion, up to 25.3% year on year, consolidated profit before tax reached VND1,648 billion, increased 11.3% compared to the same period of 2018. In Q1/2019, the Company did not do sale and leaseback transaction. In the same period last year, Vietjet had 4 sale and leaseback transactions.

Particularly in the first quarter of 2019, the Company opened 4 international routes, 2 domestic routes, increasing the total number of routes to 111 ones. The proportion of international revenue surpassed domestic revenue and reached 55% of total air transport revenue. International routes have a large market development capacity and high profit margins, also help the Company increase its foreign currencies revenue from ticket sales and take advantage of lower fuel price at international markets. The Company operated 33,646 flights in the first quarter of 2019 on its flight network covering destinations in Vietnam and Japan, Hong Kong (China), Singapore, South Korea, Taiwan (China), Thailand, Myanmar, Malaysia, Cambodia, China etc., Vietjet's aircraft also operated at Dubai and Doha airports. Accordingly, Vietjet's core revenue from air transport in this year's first quarter reached VND10,071 billion, an increase of nearly 28%, of which ancillary revenue reached VND2,647 billion, up 45.1% year on year. The proportion of ancillary revenue (having high profit margin) in air transport revenue continued to increase from 23.1% in Q1/2018 to 25.4% at the end of 2018 and reach to 26.3% at the end of Q1/2019. Consequently, business results in Q1/2019 kept exceeding its plans with consolidated revenue reaching VND13,636 billion, consolidated profit after tax was VND1,463 billion, equivalent to increment of 9% and 7% year on year respectively.

Ending the first quarter, the Company has completed 3% of this year's revenue plan and 26.5% of the profit plan. As to March 31st, 2019, equity was over VND15,507 billion, an increase of 34.6% year on year and up 10.5% compared to 2018.

In April, Vietjet has organized the Annual General Shareholders' Meeting and evaluated the 3 year targets setting at IPO. In early 2017, being one of the first companies choosing international IPO standard (Reg S), Vietjet set plan to 2 year 2017 - 2018 flight aiming to get total revenue of more than VND90,785 billion and VND7,801 profit after tax. The results exceeded its expectation in the prospectus when in 2017 and 2018 the new age carrier had VND95,880 billion revenue and VND10,409 profit after tax, equivalent to 105% and 133% of the plan.

Vietjet has decided to pay 2018 dividend at the rate of 55%, which higher than the rate of 50% approved at last year's annual general shareholders' meeting.

LEFT GOOD IMPRESSION WITH INTERNATIONAL INVESTORS AT VIETNAM ACCESS CONFERENCE 2019



On April 9, the Board of Management attended the meeting with international institutional investors within the framework of Vietnam Access Conference 2019 organized by Dragon Capital in Ho Chi Minh City.

Vice President Nguyen Thi Thuy Binh, Vice President Ho Ngoc Yen Phuong, Business Development Director Desmond Lin gave an impressive presentation to investors about Vietjet's achievements as well as the plan to develop in the future. More than 80 representatives of large funds, institutions, financial institutions in the United States, United Kingdom, Singapore, Hong Kong, Thailand, Switzerland, Korea, Japan, Germany who attended this year's conference were impressed with the changes that Vietjet has created in the aviation industry in Vietnam, as well as the potential to continuously develop sustainably to bring new value to businesses, community and investors.

Meetings and information exchange sessions with investors in both domestic as well as abroad are regular and continuous activities of Vietjet to bring information to investors, clearly convey the company's strategies and potentials for investors to have the best assessment and to believe in the company's ability to develop sustainably.

ANNOUNCED THE AUDITED FINANCIAL STATEMENT FOR 2018: CORE BUSINESS CONTINUES TO INCREASE 49%, INTERNATIONAL REVENUE SURPASSED DOMESTIC ONES

Vietjet continued to have a year of high and sustainable growth in 2018. The airline's total number of passengers transported in 2018 reached 23 million, leading Vietnam's domestic market with 66 international routes, accounting for nearly two-thirds of its entire flight network.

Vietjet has been leading the domestic market in terms of transported passengers and strongly developed international flight network, operated 118,923 flights on 105 routes, including 39 domestic and 66 international ones, covering destinations in Vietnam and Japan, Hong Kong (China), Singapore, South Korea and Taiwan (China), Thailand, Myanmar, Malaysia, Cambodia, China... Vietjet's aircraft also operate at Dubai and Doha airports. The international network expansion strategy of Vietjet was highly promoted in order to increase the foreign currency collection from ticket sales and to take advantage of lower fuel price at international markets. The proportion of international revenue surpassed domestic revenue and reached 48% of total revenue.

Load factor of the year reached to over 88.06%, the technical reliability was 99.64% and the on-time performance (OTP) stood at 84.2%.

In 2018, Vietjet began to receive and operate the new generation A321neo aircraft which could save up to 16% fuel cost, contributing to decreasing Vietjet's operating costs in the coming years. Vietjet also has been successfully qualified with "IOSA International Air Safety" 3rd certificate in September 2018.

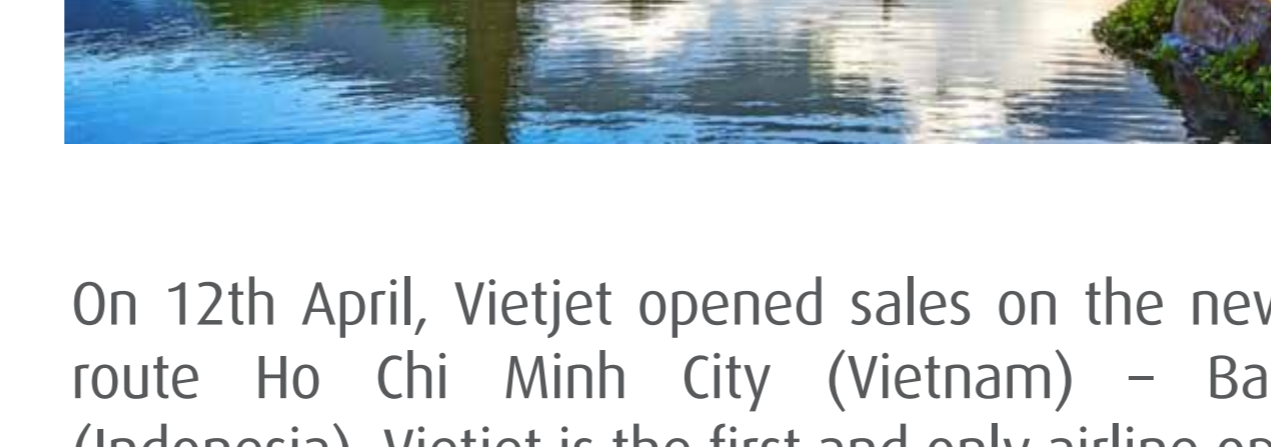
Investing in sustainable development of the airline, in 2018, Vietjet Aviation Academy completed and its flight simulator complex (SIM) in partnership with Airbus were approved by European Aviation Safety Agency - EASA, certifying European standards - the world's leading aviation standards.

Besides, Vietjet was granted many prestigious awards in 2018 including Labor Medal, Vietnam's top 50 listed companies and top 40 most valuable brands of Forbes Magazine, Top 50 airlines for healthy financing and operations of AirFinance Journal, Top 50 largest taxpayers in Vietnam, 50 best performing companies, Top 100 best working places in Vietnam, Asian best flight attendant wardrobe.

Vietjet's continuous and sustainable development in the past few years and business results exceeding the 2018 plan, continuing to bring values, efficiency to investors, create momentum to fulfill the mission of offering flying opportunities to everyone, becoming the regional and international airline.

COMMERCIAL BUSINESS PERFORMANCE

OPEN SALES ON THE NEW ROUTE HO CHI MINH CITY (VIETNAM) - BALI (INDONESIA)



On 12th April, Vietjet opened sales on the new route Ho Chi Minh City (Vietnam) - Bali (Indonesia). Vietjet is the first and only airline operating direct flights from HCMC to Bali. The new route connects two famous cities for culture and tourism, meeting the travel needs of people and tourists and contributing to promoting trade and integration in the region.

HCMC (Vietnam) - Bali (Indonesia) route will operate return flights on every Monday, Wednesday, Thursday, Friday, Sunday from 29th May 2019. Flying time is around 4 hours per leg.

Travelholics call the popular tourist island of Indonesia and Asia - Bali - by "Island of the Gods", "Tropical Paradise" or "Dawn of the World". Voted as the best tourist island in the world, Bali is a wonderful compromise between the pristine, beautiful landscape with the local cultural, artistic and religious quintessences.

ORGANIZED AGENCY CONFERENCE IN TAIWAN AND KOREA



Vietjet cooperated with the General Agencies in Taiwan and South Korea to organize Agency Conferences in Kaohsiung, Taichung, Taipei (Taiwan) and Seoul, Busan, Daegu (South Korea).

The conference aims to promote sales as well as build good relationships between Vietjet and more than 500 agencies here. The conference summarized the results achieved in 2018 as well as updates on Vietjet's flight schedule, policies, products and the aircraft fleet in 2019. Also in the conference, Vietjet representatives expressed their thankfulness to agencies who have always accompanied Vietjet and believe in an enhanced cooperation between the parties.

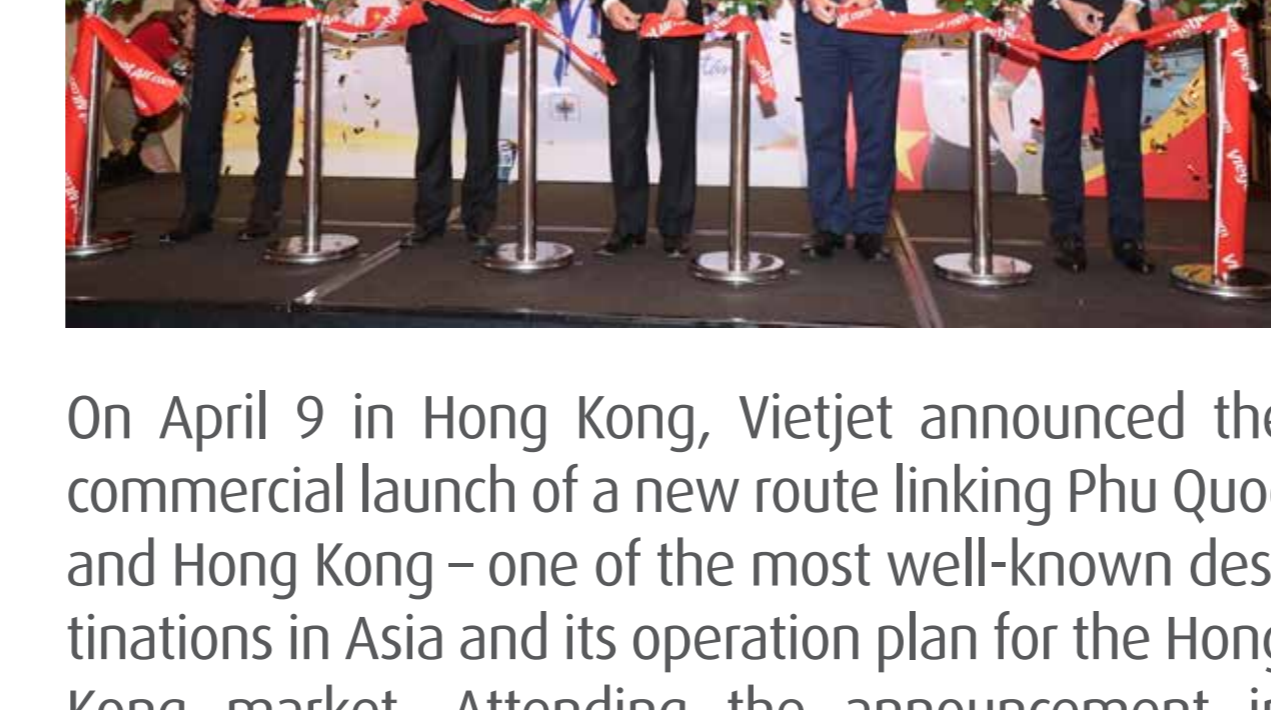
THAI VIETJET EXPANDED OPERATION WITH MORE FLIGHTS FROM BANGKOK TO DALAT AND DANANG



In order to meet the increasing travel demand and bring more options for international residents and tourists, Thai Vietjet will increase the frequency of operating two routes from Da Lat and Da Nang to Bangkok in April.

Specifically, Da Lat-Bangkok (Suvannabumi) route will be operated daily starting from April 9, 2019. Da Nang-Bangkok route (Suvannabumi) will be increased to 3 flights per day starting from April 12, 2019. Tickets are now available for sale at www.vietjetair.com from only VND 105,000 (excluding tax fees).

EXPANDS INTERNATIONAL NETWORK, ANNOUNCING THE COMMERCIAL LAUNCH OF DIRECT ROUTE BETWEEN PHU QUOC AND HONG KONG



On April 9 in Hong Kong, Vietjet announced the commercial launch of a new route linking Phu Quoc and Hong Kong - one of the most well-known destinations in Asia and its operation plan for the Hong Kong market. Attending the announcement in Hong Kong were Vietnam's Consul General in Hong Kong, Mr. Tran Thanh Huan, Deputy Director - General of Civil Aviation Authority in Hong Kong, Captain Victor Liu, Vietjet Managing Director Luu Duc Khanh, Vietjet Vice President Nguyen Thanh Son as well as various representatives of authorities and travel agencies from both Vietnam and Hong Kong. The Phu Quoc - Hong Kong route will operate return flights with a frequency of four flights per week, starting from April 19, 2019. With a flight time of 2 hours and 45 minutes per leg.

Speaking at the ceremony, Mr. Luu Duc Khanh, Vietjet Managing Director, said: "After nearly three years of operating our Ho Chi Minh City--

SUSTAINABLE DEVELOPMENT

SPONSORED VINH CHAU GENERAL HOSPITAL, SOC TRANG



On the occasion of the Prime Minister Nguyen Xuan Phuc's visit to the Central Pali Culture Supplement School in Soc Trang Province, Vice President Dinh Viet Phuong, Vice President Do Xuan Quang attended and presented historyology analyzer worth VND500 million to Vinh Chau Hospital, Soc Trang. Also at the event, Prime Minister Nguyen Xuan Phuc celebrated the traditional Khmer New Year - Chol Chnam Thmey 2019 and presented flowers and gifts to the school and the monks here.

PARTICIPATED IN SOUTHERN FOLKS CAKE FESTIVAL 2019

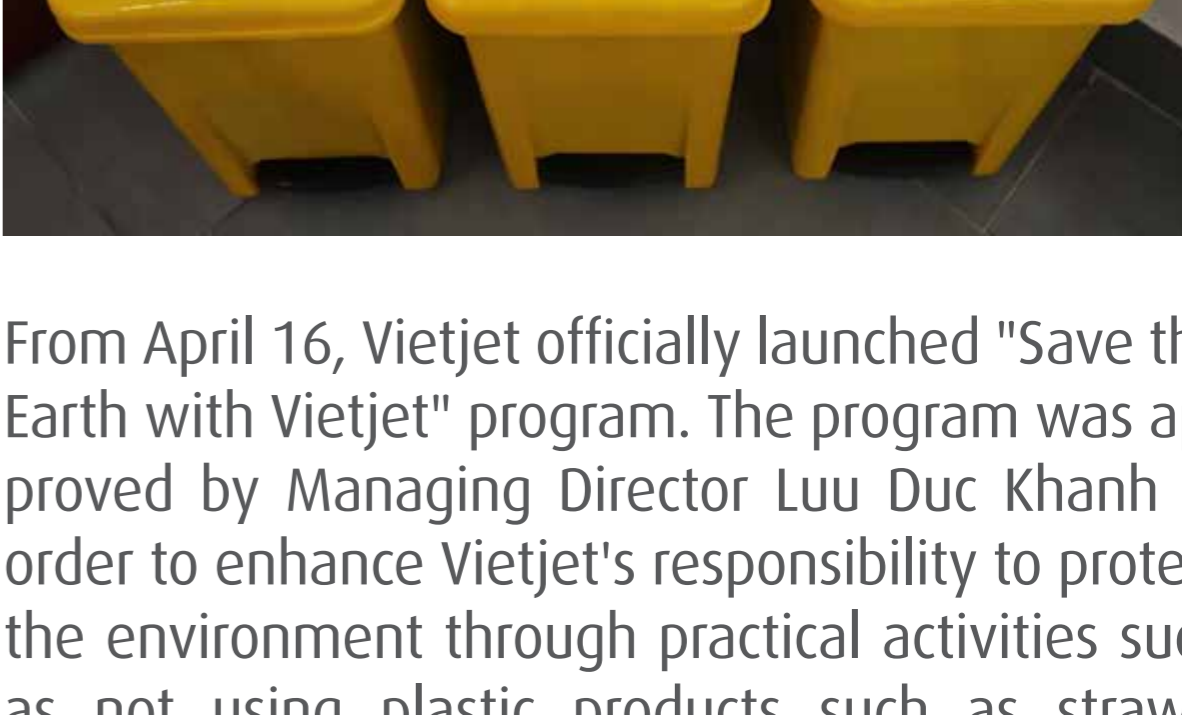


Vietjet has participated in promoting images at the Southern Folk Cake Festival in 2019 in Can Tho. The 8th traditional festival of the Southern region attracts thousands of visitors from all over the world.

At the live television show, the ceremony emceed by Deputy Director of Commercial Division Nguyen Bac Toan gave free tickets to artists who were honored at the Festival.

During the festival, Vietjet's booth also attracted thousands of visitors to visit, experience the unique games and receive many interesting gifts.

KICKED OFF "SAVE THE EARTH WITH VIETJET" PROGRAM



From April 16, Vietjet officially launched "Save the Earth with Vietjet" program. The program was approved by Managing Director Luu Duc Khanh in order to enhance Vietjet's responsibility to protect the environment through practical activities such as not using plastic products such as straws, bottles, bags; Replace all ceramic cups/paper cups with greeting guests; Categorizing trash cans: Organic / Inorganic / Recycled instead of regular trash cans (with instructions for sorting garbage at places where garbage cans are placed for strict compliance).

Hong Kong route, Vietjet has gained the love and trust of the Hong Kong residents, businesspersons and international tourists, and contributing positively to the promotion of air travel and trade between Vietnam and Hong Kong as well as across the region. Our fleet of new, modern Airbus planes, staffed by our multinational flight crews, are ready to welcome all of the first passengers travelling between Phu Quoc and Hong Kong this April. Besides our world-class standard services, we will be keeping our passenger entertained with surprises and exiting in-flight experience."

LAUNCHED NHA TRANG - TAIPEI (TAIWAN) ROUTE



On April 3, Vietjet celebrated the inauguration of new international route connecting Nha Trang (Khanh Hoa Province) to Taipei (Taiwan), contributing to promote tourism, trade and integration between two countries and region.

Nha Trang (Khanh Hoa Province) - Taipei (Taiwan) route will operate return flights on Wednesday, Saturday weekly from April 3rd, 2019, flying time is around 3 hours per leg.

Being the only airline with the highest operation frequency in Cam Ranh International Airport, Vietjet operates more than 30 flights from domestic destinations to Nha Trang, international routes including Nha Trang - Seoul (South Korea) and many international charter routes on a daily basis. Here, the airline locates its base with pilots, cabin crews, technicians etc.